

**Washington State Health Insurance Pool  
Treasurer's Report  
October 2019 Financial Review**

1. 2019 Interim IV Assessment Required

An assessment of \$8.5 M is required to adequately fund the pool until the next scheduled assessment in March 2020. This assessment was approved by the Board of Directors on November 13, 2019 and generated on November 25, 2019 with invoices due December 27, 2019 except for the carriers who have installment payment arrangements, at which point the invoices are due in total by February 27, 2019.

2. Financial Statements – October 2019

Balance Sheet

Cash on hand decreased by \$1.7 K or 19.6% from September 2019 to October 2019. The current cash position is \$7.0 M, which is above our current 4-week expense allowance of \$3.0 M. As of the end of October 2019, the entire \$7.0 M of cash is fully secured either through the FDIC insurance or by collateralized securities pledged by KeyBank. Cash position is discussed further in the Budgeted Cash Flow section below.

Total IBNR as of October 2019 is \$5.8 M. This is an increase of \$373 K or 6.9% from the prior month. Medical IBNR increased \$138 K or 2.7% and pharmacy IBNR increased \$235 K or 72.5% from September 2019.

As of October 2019, the equity position of WSHIP is a positive \$1.4 M.

Income Statement

Total member months for October 2019 YTD are lower by 349 member months or 2.4% lower than October 2018 YTD. Member months are measured as the cumulative monthly member count (PMPM) over a period of time. The total incurred claim loss for October 2019 YTD is \$1.7 M or 5.2% lower than October 2018 YTD. Incurred claim loss represents the total medical and pharmacy claims expense as well as the change in unpaid losses (IBNR) and accrued loss adjustment for the period. For October 2019 YTD, the medical claims portion is \$1.2 M or 5.6% lower than October 2018 YTD, and the pharmacy claims portion is \$511 K or 4.6% lower than October 2018 YTD.

October 2019 YTD administrative expenses are \$112 K or 7.1% lower than the administrative expenses for October 2018 YTD. The ratio of administrative expenses as a percentage of total cost is 4.5% for October 2019 YTD as compared to 4.6%

for October YTD of the prior year. Total cost is calculated as total incurred claim loss less pharmacy rebates plus administrative expenses.

### 3. Budgeted Cash Flow – October 2019

The Budgeted Cash Flow document contains the budget (upper portion) as established in late 2018 and the actual (lower portion) cash flow results year-to-date.

The ending cash balance of \$7 M is \$953 K or 15.7% higher than the budgeted cash balance of \$6 M. Total net cash receipts for October 2019 YTD are \$138 K or 8.2% unfavorable to budget. Total YTD expenses for October 2019 YTD are \$383 K or 1.2% favorable to budget. The YTD administrative expenses are \$203 K or 12.3% favorable to budget. Total YTD medical claims expense is \$31 K or 0.2% favorable to budget; while total YTD pharmacy claims expense is \$149 K or 1.4% favorable to budget.

### 4. Medicare vs. Non-Medicare Cash Flow – October 2019

As of October, the YTD Medicare member months total 10,954 and represent 78.4% of the combined WSHIP member months. The YTD Non-Medicare member months total 3,020 and account for 21.6% of the combined WSHIP member months. The YTD Medicare Loss Ratio is 204% while the YTD Non-Medicare Loss Ratio is 386%. On a cash basis, the YTD Claims PMPM is \$863 for Medicare members and \$7,052 for Non-Medicare members.

### 5. Cash Flow Forecast – 2019

The 2019 cash flow forecast was developed using the assumptions developed by Leif & Associates for membership, premium receipts, pharmacy and medical claim cost projections. The key drivers (membership, premiums, medical claims and pharmacy claims) in the budget portion were updated in September 2019 to reflect new projections from Liz Leif. All other projections were trended from previous years with the best information available as of current.

The cash flow re-forecast is a dynamic document and changes are made as better financial information is obtained. Actual results are illustrated through October 2019. For November 2019, preliminary figures for the key financial drivers (Premium Receipts, Assessment Receipts and Refunds, Medical Claims and Pharmacy Claims Expenses) are reported.

Assumptions are noted on this schedule as well as the 2019 assessment projection. To ensure adequate funding the current 2019 forecast is projecting an assessment of \$27.5 M which is a \$2.0 M or 7.9% increase from the 2018 assessment of \$25.5 M.

## 6. Cash Flow Forecast – 2020

Included in this month's financial packet is a draft of the 2020 cash flow forecast. Assumptions are noted on this schedule as well as the 2020 assessment projection. To ensure adequate funding the current 2020 forecast is projecting an assessment of \$25.5 M.

## 7. Administrative Expense Budget

For October 2019, YTD administrative expenses are \$203 K or 12.3% favorable to budget (cash basis).

## 8. Financial Performance

October 2019 YTD member months are 1% lower than expected, average premium receipt PMPM is 4.7% lower than expected, average medical claims expense PMPM is 7.5% higher than expected and average pharmacy claims expense PMPM is 6.5% lower than anticipated.

On an incurred basis, the average YTD medical claims expense PMPM is \$1,528 as compared to \$1,413 on a cash basis. Also, on an incurred basis, the average YTD pharmacy claims expense PMPM is \$761 as compared to \$760 on a cash basis.

# WASHINGTON STATE HEALTH INSURANCE POOL

## Unaudited Balance Sheet as of October 31, 2019

	<u>2019</u>	<u>2018</u>
<b>Assets:</b>		
Cash	\$ 7,008,496	\$ 5,784,786
Premiums Receivable	141,575	97,155
Assessments Receivable	657,295	-
Grants Receivable	-	-
Prepaid Expense	-	-
<b>Total Assets</b>	<u>\$ 7,807,367</u>	<u>\$ 5,881,941</u>
 <b>Liabilities and Unassigned Surplus:</b>		
Reserve for Unpaid Losses - Medical	\$ 5,220,000	\$ 4,332,000
Reserve for Unpaid Losses - Pharmacy	559,000	468,000
Accrued Loss Adjustment	289,000	309,000
Premiums Received in Advance	162,373	111,075
Assessments Payable	-	-
Accrued Expenses	144,050	127,468
Abandoned Claim Reserve	-	2,084
<b>Total Liabilities</b>	<u>\$ 6,374,423</u>	<u>\$ 5,349,626</u>
<b>Unassigned Surplus</b>	1,432,944	532,315
<b>Total Liabilities and Unassigned Surplus</b>	<u>\$ 7,807,367</u>	<u>\$ 5,881,941</u>

## WASHINGTON STATE HEALTH INSURANCE POOL

### Unaudited Statement of Operations January 1 to October 31

	<u>2019</u>	<u>2018</u>
Total Member Months	13,974	14,323
<b>Premium Income Earned</b>	\$ 11,532,164	\$ 11,766,626
<b>Pharmacy Rebate Income</b>	354,076	370,451
<b>Grant Income</b>	-	-
<b>Incurred Claim Loss - Medical</b>	\$ 20,367,871	21,568,484
<b>Incurred Claim Loss - Pharmacy</b>	10,626,881	11,137,484
<b>Total Incurred Claim Loss</b>	<u>30,994,752</u>	<u>32,705,967</u>
<b>Operating Expenses:</b>		
Fixed (PMPM) Administrative Expense	\$ 800,260	\$ 815,014
Variable Administrative Expense	79,618	121,579
Salary and Benefit Expense	322,754	314,914
Prescription Administrative Expense	9,802	17,689
Miscellaneous Expense	81,960	93,125
Professional Fee Expense	164,513	208,175
<b>Total Operating Expenses</b>	<u>\$ 1,458,908</u>	<u>\$ 1,570,496</u>
<b>Underwriting Gain (Loss)</b>	(20,567,420)	(22,139,386)
<b>Investment Income</b>	122,462	92,694
<b>Other Income</b>	-	-
<b>Changes to Unassigned Surplus</b>	<u>\$ (20,444,958)</u>	<u>\$ (22,046,691)</u>

**WASHINGTON STATE HEALTH INSURANCE POOL**

**Unaudited Statement of Changes in Unassigned Surplus  
January 1 to October 31**

	<b><u>2019</u></b>	<b><u>2018</u></b>
Unassigned Surplus at Beginning of Year	\$ 2,377,902	\$ 5,579,006
Changes to Unassigned Surplus	(20,444,958)	(22,046,691)
Member Assessments	19,500,000	17,000,000
<b>Unassigned Surplus</b>	<b><u>\$ 1,432,944</u></b>	<b><u>\$ 532,315</u></b>

## Washington State Health Insurance Pool 2019 Budgeted Cashflow

Budget	JANUARY	FEBRUARY	MARCH	APRIL	MAY	JUNE	JULY	AUGUST	SEPTEMBER	OCTOBER	NOVEMBER	DECEMBER	October YTD	TOTAL
<b>Enrollment Count</b>	1,439	1,439	1,439	1,439	1,439	1,439	1,439	1,440	1,440	1,440	1,440	1,440	14,393	17,274
<b>Cash Balance</b>														
<b>BEGINNING OF MONTH</b>	4,023,437	6,757,262	4,788,394	3,129,444	7,881,232	6,086,629	5,854,659	3,393,676	7,993,297	7,559,803	6,055,829	3,311,884		
<b>Receipts</b>														
Premium Receipts	1,340,183	500,663	1,930,710	768,066	524,338	1,859,439	774,666	578,092	1,707,677	761,243	377,905	369,585	10,745,078	11,492,568
Grant Revenue	-	-	-	-	-	-	-	-	-	-	-	-	-	-
Pharmacy Rebate Income	-	-	100,000	-	-	100,000	-	-	100,000	-	-	100,000	300,000	400,000
Claim Refunds Receipts	33,675	34,235	40,267	34,738	35,292	31,280	32,589	33,216	33,600	33,666	31,707	30,778	342,560	405,045
Assessment Receipts	4,631,893	850,000	-	7,200,000	900,000	900,000	-	7,200,000	900,000	900,000	-	6,800,000	23,481,893	30,281,893
Investment Income	100	100	100	100	100	100	100	100	100	100	100	100	1,000	1,200
Other Income	-	-	-	-	-	-	-	-	-	-	-	-	-	-
<b>Total Receipts</b>	<b>6,005,851</b>	<b>1,384,999</b>	<b>2,071,077</b>	<b>8,002,904</b>	<b>1,459,730</b>	<b>2,890,819</b>	<b>807,356</b>	<b>7,811,408</b>	<b>2,741,378</b>	<b>1,695,009</b>	<b>409,712</b>	<b>7,300,463</b>	<b>34,870,531</b>	<b>42,580,706</b>
<b>Refunds</b>														
Assessment Refunds	-	-	-	-	-	-	-	-	-	-	-	-	-	-
Premium Refunds	33,505	12,517	48,268	19,202	13,108	46,486	19,367	14,452	42,692	19,031	9,448	9,240	268,627	287,315
<b>Total Refunds</b>	<b>33,505</b>	<b>12,517</b>	<b>48,268</b>	<b>19,202</b>	<b>13,108</b>	<b>46,486</b>	<b>19,367</b>	<b>14,452</b>	<b>42,692</b>	<b>19,031</b>	<b>9,448</b>	<b>9,240</b>	<b>268,627</b>	<b>287,315</b>
<b>Expenses</b>														
Medical Claims	1,980,871	2,013,853	2,368,660	2,043,424	2,076,029	1,839,994	1,917,029	1,953,870	1,976,498	1,980,357	1,865,135	1,810,470	20,150,585	23,826,190
Pharmacy Claims	1,086,330	1,178,522	1,122,388	1,032,745	1,006,366	1,086,741	1,144,090	1,091,154	993,085	1,034,061	1,113,650	1,035,529	10,775,482	12,924,662
Fixed (PMPM) Admin	78,255	77,788	77,772	77,756	77,740	77,726	77,712	77,698	77,685	77,672	77,660	77,649	777,804	933,113
Variable Admin	14,937	14,338	20,839	15,340	14,341	14,342	14,343	14,344	15,346	14,347	22,849	14,350	152,513	189,711
Salary and Benefits	43,774	31,898	31,898	31,898	31,898	31,898	31,898	32,064	32,064	32,064	32,064	32,282	331,519	395,866
Prescription Admin	1,862	1,861	1,861	1,861	1,861	1,860	1,860	1,860	1,860	1,860	1,860	1,859	18,607	22,326
Miscellaneous	7,775	5,875	8,425	5,875	7,775	6,525	26,657	6,629	8,425	14,875	7,775	21,993	98,836	128,604
Professional Fees	24,717	17,217	49,917	23,017	25,217	17,217	35,217	19,717	27,217	24,717	23,217	17,217	264,167	304,600
<b>Total Expense</b>	<b>3,238,521</b>	<b>3,341,351</b>	<b>3,681,759</b>	<b>3,231,915</b>	<b>3,241,225</b>	<b>3,076,303</b>	<b>3,248,972</b>	<b>3,197,335</b>	<b>3,132,180</b>	<b>3,179,952</b>	<b>3,144,209</b>	<b>3,011,349</b>	<b>32,569,512</b>	<b>38,725,070</b>
<b>Month Ending Cash Balance</b>	<b>\$ 6,757,262</b>	<b>\$ 4,788,394</b>	<b>\$ 3,129,444</b>	<b>\$ 7,881,232</b>	<b>\$ 6,086,629</b>	<b>\$ 5,854,659</b>	<b>\$ 3,393,676</b>	<b>\$ 7,993,297</b>	<b>\$ 7,559,803</b>	<b>\$ 6,055,829</b>	<b>\$ 3,311,884</b>	<b>\$ 7,591,758</b>		

Actual	JANUARY	FEBRUARY	MARCH	APRIL	MAY	JUNE	JULY	AUGUST	SEPTEMBER	OCTOBER	NOVEMBER	DECEMBER	TOTAL YTD
<b>Enrollment Count</b>	1,396	1,381	1,383	1,404	1,369	1,385	1,410	1,405	1,416	1,425			13,974
<b>Cash Balance</b>													
<b>BEGINNING OF MONTH</b>	4,023,437	7,253,817	4,550,531	3,270,972	5,767,098	7,327,729	7,843,187	5,055,043	9,573,338	8,722,285			
<b>Receipts</b>													
Premium Receipts	976,066	380,221	1,637,297	1,072,255	371,794	1,864,347	815,622	524,592	1,801,634	720,243			10,164,072
Grant Revenue	-	-	-	-	-	-	-	-	-	-			-
Pharmacy Rebate Income	-	122,239	-	37,345	114,935	-	-	79,557	-	-			354,076
Claim Refunds Receipts	18,284	11,404	153,844	10,103	32,096	-	49,949	2,263	8,361	91,212			377,516
Assessment Receipts	6,460,545	1,970	-	4,474,228	3,857,079	668,693	759,828	7,528,318	820,767	733,792			25,305,220
Investment Income	13,508	11,761	8,110	10,515	13,353	12,851	11,689	11,710	15,998	12,967			122,462
Other Income	-	-	-	-	-	1,265,134	(1,265,134)	-	-	-			-
<b>Total Receipts</b>	<b>7,468,402</b>	<b>527,595</b>	<b>1,799,252</b>	<b>5,604,446</b>	<b>4,389,256</b>	<b>3,811,025</b>	<b>371,953</b>	<b>8,146,440</b>	<b>2,646,760</b>	<b>1,558,214</b>			<b>36,323,345</b>
<b>Refunds</b>													
Assessment Refunds	990,915	-	-	-	-	-	-	-	-	-			990,915
Premium Refunds	7,150	35,474	5,953	860	34,240	-	38,346	17,980	-	20,390			160,392
<b>Total Refunds</b>	<b>998,065</b>	<b>35,474</b>	<b>5,953</b>	<b>860</b>	<b>34,240</b>		<b>38,346</b>	<b>17,980</b>		<b>20,390</b>			<b>1,151,307</b>
<b>Expenses</b>													
Medical Claims	2,118,688	1,688,206	1,988,367	1,956,211	1,699,515	2,339,789	1,927,939	1,885,608	2,353,610	2,161,453			20,119,386
Pharmacy Claims	980,258	1,357,357	921,902	1,003,317	959,437	825,157	1,066,724	1,548,514	1,008,568	955,645			10,626,881
Fixed (PMPM) Admin	83,778	80,847	83,072	81,144	77,375	83,458	78,353	78,152	78,711	78,815			803,704
Variable Admin	8,645	12,816	14,764	4,754	7,474	3,261	7,467	7,651	6,138	7,448			80,416
Salary and Benefits	31,061	30,788	31,254	42,994	30,868	31,221	30,699	32,009	30,114	30,005			321,013
Prescription Admin	1,178	840	1,122	1,023	1,069	645	992	2,020	994	1,097			10,980
Miscellaneous	3,508	8,072	3,054	5,851	7,799	8,391	2,837	22,970	5,870	6,336			74,687
Professional Fees	12,841	16,481	29,323	12,166	10,850	3,646	6,741	33,241	13,807	10,814			149,911
<b>Total Expense</b>	<b>3,239,957</b>	<b>3,195,407</b>	<b>3,072,859</b>	<b>3,107,460</b>	<b>2,794,386</b>	<b>3,295,567</b>	<b>3,121,751</b>	<b>3,610,165</b>	<b>3,497,812</b>	<b>3,251,613</b>			<b>32,186,978</b>
<b>Available Cash Balance</b>	<b>7,253,817</b>	<b>4,550,531</b>	<b>3,270,972</b>	<b>5,767,098</b>	<b>7,327,729</b>	<b>7,843,187</b>	<b>5,055,043</b>	<b>9,573,338</b>	<b>8,722,285</b>	<b>7,008,497</b>			
<b>Inc(Dec) in Abandoned Property Reserve</b>													
<b>Month Ending Cash Balance</b>	<b>\$ 7,253,817</b>	<b>\$ 4,550,531</b>	<b>\$ 3,270,972</b>	<b>\$ 5,767,098</b>	<b>\$ 7,327,729</b>	<b>\$ 7,843,187</b>	<b>\$ 5,055,043</b>	<b>\$ 9,573,338</b>	<b>\$ 8,722,285</b>	<b>\$ 7,008,497</b>	<b>\$ -</b>	<b>\$ -</b>	

## Washington State Health Insurance Pool 2019 Budgeted Cashflow

<b>Variance to Budget</b>	JANUARY	FEBRUARY	MARCH	APRIL	MAY	JUNE	JULY	AUGUST	SEPTEMBER	OCTOBER	NOVEMBER	DECEMBER	TOTAL YTD
Favorable/(Unfavorable)													
<b>Enrollment Count</b>	(43)	(58)	(56)	(35)	(70)	(54)	(29)	(35)	(24)	(15)			(419)
<b>Receipts</b>													
Premium Receipts	(364,117)	(120,442)	(293,412)	304,189	(152,544)	4,908	40,956	(53,499)	93,956	(41,000)			(581,006)
Grant Revenue	-	-	-	-	-	-	-	-	-	-			-
Pharmacy Rebate Income	-	122,239	(100,000)	37,345	114,935	(100,000)	-	79,557	(100,000)	-			54,076
Claim Refunds Receipts	(15,391)	(22,831)	113,577	(24,635)	(3,197)	(31,280)	17,359	(30,952)	(25,239)	57,546			34,955
Assessment Receipts	1,828,652	(848,030)	-	(2,725,772)	2,957,079	(231,307)	759,828	328,318	(79,233)	(166,208)			1,823,327
Investment Income	13,408	11,661	8,010	10,415	13,253	12,751	11,589	11,610	15,898	12,867			121,462
Other Income	-	-	-	-	-	1,265,134	(1,265,134)	-	-	-			-
<b>Total Receipts</b>	<b>1,462,551</b>	<b>(857,404)</b>	<b>(271,825)</b>	<b>(2,398,458)</b>	<b>2,929,526</b>	<b>920,206</b>	<b>(435,403)</b>	<b>335,033</b>	<b>(94,618)</b>	<b>(136,795)</b>			<b>1,452,814</b>
<b>Refunds</b>													
Assessment Refunds	(990,915)	-	-	-	-	-	-	-	-	-			(990,915)
Premium Refunds	26,355	(22,957)	42,315	18,342	(21,131)	46,486	(18,980)	(3,528)	42,692	(1,359)			108,235
<b>Total Refunds</b>	<b>(964,560)</b>	<b>(22,957)</b>	<b>42,315</b>	<b>18,342</b>	<b>(21,131)</b>	<b>46,486</b>	<b>(18,980)</b>	<b>(3,528)</b>	<b>42,692</b>	<b>(1,359)</b>			<b>(882,680)</b>
<b>Expenses</b>													
Medical Claims	(137,817)	325,647	380,292	87,213	376,514	(499,795)	(10,910)	68,262	(377,112)	(181,095)			31,198
Pharmacy Claims	106,072	(178,835)	200,486	29,428	46,929	261,584	77,366	(457,361)	(15,483)	78,415			148,601
Fixed (PMPM) Admin	(5,523)	(3,059)	(5,300)	(3,388)	365	(5,732)	(641)	(454)	(1,026)	(1,143)			(25,900)
Variable Admin	6,292	1,522	6,075	10,586	6,867	11,081	6,876	6,692	9,208	6,899			72,097
Salary and Benefits	12,713	1,110	643	(11,096)	1,030	677	1,366	55	1,950	2,059			10,507
Prescription Admin	684	1,021	739	838	792	1,216	868	(160)	866	763			7,626
Miscellaneous	4,267	(2,197)	5,371	24	(24)	(1,866)	23,820	(16,341)	2,555	8,539			24,148
Professional Fees	11,876	735	20,593	10,851	14,366	13,571	28,476	(13,524)	13,409	13,903			114,256
<b>Total Expense</b>	<b>(1,436)</b>	<b>145,943</b>	<b>608,900</b>	<b>124,455</b>	<b>446,839</b>	<b>(219,264)</b>	<b>127,221</b>	<b>(412,830)</b>	<b>(365,632)</b>	<b>(71,661)</b>			<b>382,534</b>
<b>Available Cash Balance</b>	<b>496,555</b>	<b>(237,862)</b>	<b>141,528</b>	<b>(2,114,134)</b>	<b>1,241,101</b>	<b>1,988,528</b>	<b>1,661,367</b>	<b>1,580,041</b>	<b>1,162,483</b>	<b>952,668</b>			
<b>Inc(Dec) in Abandoned Property Reserve</b>													
<b>Month Ending Cash Balance</b>	<b>496,555</b>	<b>(237,862)</b>	<b>141,528</b>	<b>(2,114,134)</b>	<b>1,241,101</b>	<b>1,988,528</b>	<b>1,661,367</b>	<b>1,580,041</b>	<b>1,162,483</b>	<b>952,668</b>			

- (1) Assumes a Non-medicare medical claim expense trend of 6.5%. Assumes annual Medicare medical claim expense trended with no increase.
- (2) Assumes a Non-medicare pharmacy claim expense trend of 8%. Assumes an annual Medicare pharmacy claim expense trended with no increase.
- (3) Assumes a Non-medicare premium rate trended at a 6% increase. Assumes a Medicare premium rate increase of 3% for Basic and 4% for Basic Plus.
- (4) Non-medicare enrollment projected to decrease by 2 members per month. Medicare Basic enrollment projected to increase 4 members per month, while Medicare Basic+ projected to drop 2 members per month.
- (5) Assumes assessments on March (\$9.0 M), July (\$9.0 M) and November (\$8.5 M) TOTAL \$26.5 M
- (6) 4-Week expense allowance is \$3.0 M based upon the actual data for the 12-month period ending in Dec of 2019.
- (7) WSHIP has access to a \$5 M line of credit in the event cash on hand is exhausted.



**Washington State Health Insurance Pool  
2019 Medicare vs. Non-Medicare Cash Flow**

	January	February	March	April	May	June	July	August	September	October	November	December	YTD	Historical Annual		
														2018	2017	2016
<b>Medicare</b>																
Enrollment Count	1,088	1,077	1,079	1,099	1,069	1,082	1,110	1,107	1,116	1,127			10,954			
Premiums	518,529	266,048	317,366	802,182	250,982	488,150	600,565	375,893	435,684	587,336			4,642,734			
Medical Claims	931,265	769,478	775,979	853,752	951,250	841,047	951,867	872,293	730,475	1,051,822			8,729,228			
RX Claims	83,571	141,871	70,465	64,435	60,054	53,768	64,797	75,804	55,127	49,363			719,255			
Total Claims	1,014,836	911,349	846,444	918,187	1,011,304	894,815	1,016,664	948,098	785,603	1,101,185	-	-	9,448,483			
Income/Loss	(496,307)	(645,301)	(529,078)	(116,005)	(760,321)	(406,665)	(416,099)	(572,205)	(349,919)	(513,849)	-	-	(4,805,749)			
Loss Ratio	196%	343%	267%	114%	403%	183%	169%	252%	180%	187%			204%	191%	201%	219%
Claims PMPM	933	846	784	835	946	827	916	856	704	977			863	815	792	871
<b>Non Medicare</b>																
Enrollment Count	308	304	304	305	300	303	300	298	300	298			3,020			
Premiums	457,537	114,174	1,319,931	270,073	120,812	1,376,197	215,057	148,699	1,365,950	132,907			5,521,337			
Medical Claims	1,187,423	918,728	1,212,387	1,102,459	748,265	1,498,742	976,073	1,013,314	1,623,135	1,109,631			11,390,157			
RX Claims	896,687	1,215,486	851,438	938,882	899,384	771,389	1,001,927	1,472,710	953,441	906,282			9,907,626			
Total Claims	2,084,110	2,134,214	2,063,825	2,041,341	1,647,649	2,270,131	1,978,000	2,486,024	2,576,576	2,015,913	-	-	21,297,783			
Income/Loss	(1,626,573)	(2,020,040)	(743,894)	(1,771,268)	(1,526,837)	(893,934)	(1,762,943)	(2,337,325)	(1,210,626)	(1,883,006)	-	-	(15,776,446)			
Loss Ratio	456%	1869%	156%	756%	1364%	165%	920%	1672%	189%	1517%			386%	350%	434%	570%
Claims PMPM	6,767	7,020	6,789	6,693	5,492	7,492	6,593	8,342	8,589	6,765			7,052	7,047	6,340	5,907
<b>Combined Medicare/Non Medicare</b>																
Enrollment Count	1,396	1,381	1,383	1,404	1,369	1,385	1,410	1,405	1,416	1,425	-	-	13,974			
Premiums	976,066	380,221	1,637,297	1,072,255	371,794	1,864,347	815,622	524,592	1,801,634	720,243	-	-	10,164,071			
Medical Claims	2,118,688	1,688,206	1,988,367	1,956,211	1,699,515	2,339,789	1,927,939	1,885,608	2,353,610	2,161,453	-	-	20,119,386			
RX Claims	980,258	1,357,357	921,902	1,003,317	959,438	825,157	1,066,724	1,548,514	1,008,568	955,645	-	-	10,626,882			
Total Claims	3,098,946	3,045,563	2,910,269	2,959,528	2,658,953	3,164,946	2,994,663	3,434,122	3,362,178	3,117,098	-	-	30,746,268			
Income/Loss	(2,122,880)	(2,665,341)	(1,272,972)	(1,887,273)	(2,287,159)	(1,300,599)	(2,179,042)	(2,909,530)	(1,560,545)	(2,396,855)	-	-	(20,582,197)			
Loss Ratio	317%	801%	178%	276%	715%	170%	367%	655%	187%	433%			302%	285%	333%	402%
Claims PMPM	2,220	2,205	2,104	2,108	1,942	2,285	2,124	2,444	2,374	2,187			2,200	2,277	2,235	2,355

**Notes:**

1) Premiums, Medical Claims and RX Claims are cash basis figures.

## Washington State Health Insurance Pool 2019 Cash Flow Forecast

Forecast - Updated 09/30/19

	ACTUAL										Forecast		TOTAL
	JANUARY	FEBRUARY	MARCH	APRIL	MAY	JUNE	JULY	AUGUST	SEPTEMBER	OCTOBER	NOVEMBER	DECEMBER	
<b>Enrollment:</b>													
Non-Medicare Enrollment	308	304	304	305	300	303	300	298	300	298	296	294	3,610
Medicare Enrollment (Basic and Basic+)	1,088	1,077	1,079	1,099	1,069	1,082	1,110	1,107	1,116	1,127	1,128	1,134	13,216
<b>Total Enrollment Count</b>	<b>1,396</b>	<b>1,381</b>	<b>1,383</b>	<b>1,404</b>	<b>1,369</b>	<b>1,385</b>	<b>1,410</b>	<b>1,405</b>	<b>1,416</b>	<b>1,425</b>	<b>1,424</b>	<b>1,428</b>	<b>16,826</b>
<b>Cash Balance</b>													
<b>BEGINNING OF MONTH</b>	<b>4,023,437</b>	<b>7,253,817</b>	<b>4,550,531</b>	<b>3,270,972</b>	<b>5,767,098</b>	<b>7,327,729</b>	<b>7,843,187</b>	<b>5,055,043</b>	<b>9,573,338</b>	<b>8,722,285</b>	<b>7,008,497</b>	<b>3,138,819</b>	
<b>Receipts</b>													
Premium Receipts	976,066	380,221	1,637,297	1,072,255	371,794	1,864,347	815,622	524,592	1,801,634	720,243	280,397	1,007,725	11,452,193
Grant Revenue	-	-	-	-	-	-	-	-	-	-	-	-	-
Pharmacy Rebate Income	-	122,239	-	37,345	114,935	-	-	79,557	-	-	-	100,000	454,076
Claim Refunds Receipts	18,284	11,404	153,844	10,103	32,096	-	49,949	2,263	8,361	91,212	53,075	37,027	467,617
Assessment Receipts	6,460,545	1,970	-	4,474,228	3,857,079	668,693	759,828	7,528,318	820,767	733,792	-	6,400,000	31,705,220
Investment Income	13,508	11,761	8,110	10,515	13,353	12,851	11,689	11,710	15,998	12,967	100	100	122,662
Other Income	-	-	-	-	-	1,265,134	(1,265,134)	-	-	-	-	-	-
<b>Total Receipts</b>	<b>7,468,402</b>	<b>527,595</b>	<b>1,799,252</b>	<b>5,604,446</b>	<b>4,389,256</b>	<b>3,811,025</b>	<b>371,953</b>	<b>8,146,440</b>	<b>2,646,760</b>	<b>1,558,214</b>	<b>333,571</b>	<b>7,544,852</b>	<b>44,201,768</b>
<b>Refunds</b>													
Assessment Refunds	990,915	-	-	-	-	-	-	-	-	-	-	-	990,915
Premium Refunds	7,150	35,474	5,953	860	34,240	0	38,346	17,980	0	20,390	7,010	25,193	192,595
<b>Total Refunds</b>	<b>998,065</b>	<b>35,474</b>	<b>5,953</b>	<b>860</b>	<b>34,240</b>	<b>0</b>	<b>38,346</b>	<b>17,980</b>	<b>0</b>	<b>20,390</b>	<b>7,010</b>	<b>25,193</b>	<b>1,183,510</b>
<b>Expenses</b>													
Medical Claim Expense	2,118,688	1,688,206	1,988,367	1,956,211	1,699,515	2,339,789	1,927,939	1,885,608	2,353,610	2,161,453	3,122,035	2,178,052	25,419,474
Pharmacy Claim Expense	980,258	1,357,357	921,902	1,003,317	959,437	825,157	1,066,724	1,548,514	1,008,568	955,645	908,780	1,053,864	12,589,525
PMPM Administrative Expense	83,778	80,847	83,072	81,144	77,375	83,458	78,353	78,152	78,711	78,815	77,660	77,649	959,013
Variable Administrative Expense	8,645	12,816	14,764	4,754	7,474	3,261	7,467	7,651	6,138	7,448	22,849	14,350	117,614
Salary and Benefits Expense	31,061	30,788	31,254	42,994	30,868	31,221	30,699	32,009	30,114	30,005	32,064	32,282	385,359
Prescription Administrative Expense	1,178	840	1,122	1,023	1,069	645	992	2,020	994	1,097	1,860	1,859	14,699
Miscellaneous Expense	3,508	8,072	3,054	5,851	7,799	8,391	2,837	22,970	5,870	6,336	7,775	21,993	104,455
Professional Fees	12,841	16,481	29,323	12,166	10,850	3,646	6,741	33,241	13,807	10,814	23,217	17,217	190,344
<b>Total Expense</b>	<b>3,239,957</b>	<b>3,195,407</b>	<b>3,072,859</b>	<b>3,107,460</b>	<b>2,794,386</b>	<b>3,295,567</b>	<b>3,121,751</b>	<b>3,610,165</b>	<b>3,497,812</b>	<b>3,251,613</b>	<b>4,196,240</b>	<b>3,397,267</b>	<b>39,780,484</b>
<b>Available Cash Balance</b>	<b>7,253,817</b>	<b>4,550,531</b>	<b>3,270,972</b>	<b>5,767,098</b>	<b>7,327,729</b>	<b>7,843,187</b>	<b>5,055,043</b>	<b>9,573,338</b>	<b>8,722,285</b>	<b>7,008,497</b>	<b>3,138,819</b>	<b>7,261,210</b>	
<b>Inc(Dec) in Abandoned Property Reserve</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>-</b>
<b>Month Ending Cash Balance</b>	<b>7,253,817</b>	<b>4,550,531</b>	<b>3,270,972</b>	<b>5,767,098</b>	<b>7,327,729</b>	<b>7,843,187</b>	<b>5,055,043</b>	<b>9,573,338</b>	<b>8,722,285</b>	<b>7,008,497</b>	<b>3,138,819</b>	<b>7,261,210</b>	

- (1) Assumes a Non-medicare medical claim expense trend of 6.5%. Assumes a Medicare medical claim expense trend of 1% for both Basic and Basic Plus.
- (2) Assumes a Non-medicare pharmacy claim expense trend of 8%. Assumes a Medicare pharmacy claim expense trended with no increase.
- (3) Assumes a Non-medicare premium rate trended at a 3% increase. Assumes a Medicare premium rate increase of 3% for Basic and 4% for Basic Plus.
- (4) Non-medicare enrollment projected to decrease by 2 members per month. Medicare Basic enrollment projected to increase 2 members per month, while Medicare Basic+ projected to drop 1 members per month.
- (5) Assumes assessments on March (\$9.0 M), July (\$10.5 M) and November (\$8.0 M) TOTAL \$27.5 M
- (6) 4-Week expense allowance is \$3.0 M based upon the actual data for the 12-month period ending in Dec of 2019.
- (7) WSHIP has access to a \$5 M line of credit in the event cash on hand is exhausted.

## Washington State Health Insurance Pool 2020 Cash Flow Forecast

Forecast - Updated 09/30/19

	Forecast												TOTAL
	JANUARY	FEBRUARY	MARCH	APRIL	MAY	JUNE	JULY	AUGUST	SEPTEMBER	OCTOBER	NOVEMBER	DECEMBER	
<b>Enrollment:</b>													
Non-Medicare Enrollment	285	283	281	279	277	275	273	271	269	267	265	263	3,288
Medicare Enrollment	1,137	1,140	1,143	1,146	1,149	1,152	1,155	1,158	1,161	1,164	1,167	1,170	13,842
<b>Total Enrollment Count</b>	<b>1,422</b>	<b>1,423</b>	<b>1,424</b>	<b>1,425</b>	<b>1,426</b>	<b>1,427</b>	<b>1,428</b>	<b>1,429</b>	<b>1,430</b>	<b>1,431</b>	<b>1,432</b>	<b>1,433</b>	<b>17,130</b>
<b>Cash Balance</b>													
<b>BEGINNING OF MONTH</b>	<b>7,261,210</b>	<b>5,756,429</b>	<b>4,554,293</b>	<b>2,370,148</b>	<b>6,630,545</b>	<b>5,304,432</b>	<b>3,901,537</b>	<b>1,572,578</b>	<b>7,621,483</b>	<b>6,203,918</b>	<b>4,911,264</b>	<b>2,691,838</b>	
<b>Receipts</b>													
Premium Receipts	977,084	977,692	978,383	979,156	980,013	980,955	981,983	983,096	984,297	985,584	986,959	988,420	11,783,623
Grant Revenue	-	-	-	-	-	-	-	-	-	-	-	-	-
Pharmacy Rebate Income	-	120,000	-	-	120,000	-	-	120,000	-	-	120,000	-	480,000
Claim Refunds Receipts	35,528	33,825	34,691	33,272	35,072	34,084	35,629	39,034	38,814	37,560	37,775	37,881	433,164
Assessment Receipts	800,000	800,000	-	6,400,000	800,000	800,000	-	8,400,000	1,050,000	1,050,000	-	5,600,000	25,700,000
Investment Income	100	100	100	100	100	100	100	100	100	100	100	100	1,200
Other Income	-	-	-	-	-	-	-	-	-	-	-	-	-
<b>Total Receipts</b>	<b>1,812,712</b>	<b>1,931,618</b>	<b>1,013,173</b>	<b>7,412,528</b>	<b>1,935,185</b>	<b>1,815,139</b>	<b>1,017,712</b>	<b>9,542,230</b>	<b>2,073,211</b>	<b>2,073,245</b>	<b>1,144,834</b>	<b>6,626,402</b>	<b>38,397,988</b>
<b>Refunds</b>													
Assessment Refunds	-	-	-	-	-	-	-	-	-	-	-	-	-
Premium Refunds	24,427	24,442	24,460	24,479	24,500	24,524	24,550	24,577	24,607	24,640	24,674	24,711	294,591
<b>Total Refunds</b>	<b>24,427</b>	<b>24,442</b>	<b>24,460</b>	<b>24,479</b>	<b>24,500</b>	<b>24,524</b>	<b>24,550</b>	<b>24,577</b>	<b>24,607</b>	<b>24,640</b>	<b>24,674</b>	<b>24,711</b>	<b>294,591</b>
<b>Expenses</b>													
Medical Claim Expense	2,089,853	1,989,712	2,040,626	1,957,184	2,063,080	2,004,951	2,095,818	2,296,091	2,283,175	2,209,418	2,222,036	2,228,320	25,480,264
Pharmacy Claim Expense	1,012,508	928,891	941,522	1,014,722	1,014,888	1,038,992	1,038,450	1,020,345	1,020,397	966,307	952,125	995,078	11,944,226
PMPM Administrative Expense	77,772	77,772	77,772	77,756	77,740	77,726	77,712	77,698	77,685	77,672	77,660	77,649	932,614
Variable Administrative Expense	20,839	20,839	20,839	15,340	14,341	14,342	14,343	14,344	15,346	14,347	22,849	14,350	202,113
Salary and Benefits Expense	31,898	31,898	31,898	31,898	31,898	31,898	32,064	32,064	32,064	32,064	32,064	32,282	383,989
Prescription Administrative Expense	1,859	1,860	1,861	1,861	1,861	1,860	1,860	1,860	1,860	1,860	1,860	1,859	22,321
Miscellaneous Expense	8,423	8,424	8,425	5,875	7,775	6,525	26,657	6,629	8,425	14,875	7,775	21,993	131,801
Professional Fees	49,915	49,916	49,917	23,017	25,217	17,217	35,217	19,717	27,217	24,717	23,217	17,217	362,497
<b>Total Expense</b>	<b>3,293,066</b>	<b>3,109,311</b>	<b>3,172,858</b>	<b>3,127,652</b>	<b>3,236,799</b>	<b>3,193,510</b>	<b>3,322,121</b>	<b>3,468,748</b>	<b>3,466,169</b>	<b>3,341,259</b>	<b>3,339,585</b>	<b>3,388,748</b>	<b>39,459,826</b>
Available Cash Balance	5,756,429	4,554,293	2,370,148	6,630,545	5,304,432	3,901,537	1,572,578	7,621,483	6,203,918	4,911,264	2,691,838	5,904,782	
Inc(Dec) in Abandoned Property Reserve	-	-	-	-	-	-	-	-	-	-	-	-	-
<b>Month Ending Cash Balance</b>	<b>5,756,429</b>	<b>4,554,293</b>	<b>2,370,148</b>	<b>6,630,545</b>	<b>5,304,432</b>	<b>3,901,537</b>	<b>1,572,578</b>	<b>7,621,483</b>	<b>6,203,918</b>	<b>4,911,264</b>	<b>2,691,838</b>	<b>5,904,782</b>	

- (1) Assumes a Non-medicare medical claim expense trend of 8%. Assumes a Medicare medical claim expense trend of 6%.
- (2) Assumes a Non-medicare pharmacy claim expense trend of 6%. Assumes a Medicare pharmacy claim expense trend of 3%.
- (3) Assumes a Non-medicare premium rate trended at a 7% decrease. Assumes a Medicare premium rate increase of 5%.
- (4) Non-medicare enrollment projected to decrease by 2 members per month. Medicare enrollment projected to increase by 3 members per month.
- (5) Assumes assessments in March (\$8.0 M), July (\$10.5 M) and November (\$7.0 M) TOTAL \$25.5 M
- (6) 4-Week expense allowance is \$3.0 M based upon the actual data for the 12-month period ending in Dec of 2019.
- (7) WSHIP has access to a \$5 M line of credit in the event cash on hand is exhausted.

**Washington State Health Insurance Pool  
2019 Administrative Expense  
Budget Variance Analysis**

<b>Budget</b>	<b>Jan</b>	<b>Feb</b>	<b>Mar</b>	<b>Apr</b>	<b>May</b>	<b>Jun</b>	<b>Jul</b>	<b>Aug</b>	<b>Sep</b>	<b>Oct</b>	<b>Nov</b>	<b>Dec</b>	<b>Total</b>
Member Months: (1)													
Non-Medicare	316	314	312	310	308	306	304	303	301	299	297	295	3,666
Medicare Basic	957	961	965	969	973	977	981	985	989	993	997	1,001	11,748
Medicare Basic Plus	166	164	162	160	158	156	154	152	150	148	146	144	1,860
Total Membership	1,439	1,439	1,439	1,439	1,439	1,439	1,439	1,440	1,440	1,440	1,440	1,440	17,274
PMPM Administrative Expense (2)	78,255	77,788	77,772	77,756	77,740	77,726	77,712	77,698	77,685	77,672	77,660	77,649	933,113
Variable Administrative Expense (3)	14,937	14,338	20,839	15,340	14,341	14,342	14,343	14,344	15,346	14,347	22,849	14,350	189,710
Salary and Benefits Expense (4)	43,774	31,898	31,898	31,898	31,898	31,898	32,064	32,064	32,064	32,064	32,064	32,282	395,866
RX Benefit Management Fees	1,862	1,861	1,861	1,861	1,861	1,860	1,860	1,860	1,860	1,860	1,860	1,859	22,325
Miscellaneous Expense (5)	7,775	5,875	8,425	5,875	7,775	6,525	26,657	6,629	8,425	14,875	7,775	21,993	128,604
Professional Fees (6)	24,717	17,217	49,917	23,017	25,217	17,217	35,217	19,717	27,217	24,717	23,217	17,217	304,600
<b>Total Budget Operating Expenses</b>	<b>\$171,319</b>	<b>\$148,976</b>	<b>\$190,711</b>	<b>\$155,746</b>	<b>\$158,830</b>	<b>\$149,567</b>	<b>\$187,853</b>	<b>\$152,311</b>	<b>\$162,596</b>	<b>\$165,534</b>	<b>\$165,424</b>	<b>\$165,350</b>	<b>\$1,974,218</b>

<b>Actual</b>	<b>Jan</b>	<b>Feb</b>	<b>Mar</b>	<b>Apr</b>	<b>May</b>	<b>Jun</b>	<b>Jul</b>	<b>Aug</b>	<b>Sep</b>	<b>Oct</b>	<b>Nov</b>	<b>Dec</b>	<b>YTD Total</b>
Member Months: (1)													
Non-Medicare	308	304	304	305	300	303	300	298	300	298			3,020
Medicare Basic	927	919	921	943	914	929	959	957	967	981			9,417
Medicare Basic Plus	161	158	158	156	155	153	151	150	149	146			1,537
Total Membership	1,396	1,381	1,383	1,404	1,369	1,385	1,410	1,405	1,416	1,425	-	-	13,974
PMPM Administrative Expense (2)	83,778	80,847	83,072	81,144	77,375	83,458	78,353	78,152	78,711	\$78,815			\$803,704
Variable Administrative Expense (3)	8,645	12,816	14,764	4,754	7,474	3,261	7,467	7,651	6,138	\$7,448			\$80,416
Salary and Benefits Expense (4)	31,061	30,788	31,254	42,994	30,868	31,221	30,699	32,009	30,114	\$30,005			\$321,013
RX Benefit Management Fees	1,178	840	1,122	1,023	1,069	645	992	2,020	994	\$1,097			\$10,980
Miscellaneous Expense (5)	3,508	8,072	3,054	5,851	7,799	8,391	2,837	22,970	5,870	\$6,336			\$74,687
Professional Fees (6)	12,841	16,481	29,323	12,166	10,850	3,646	6,741	33,241	13,807	\$10,814			\$149,911
<b>Total Actual Operating Expenses</b>	<b>\$141,011</b>	<b>\$149,844</b>	<b>\$162,589</b>	<b>\$147,932</b>	<b>\$135,434</b>	<b>\$130,621</b>	<b>\$127,087</b>	<b>\$176,043</b>	<b>\$135,634</b>	<b>\$134,515</b>	<b>\$0</b>	<b>\$0</b>	<b>\$1,440,711</b>

<b>Variance</b>	<b>Jan</b>	<b>Feb</b>	<b>Mar</b>	<b>Apr</b>	<b>May</b>	<b>Jun</b>	<b>Jul</b>	<b>Aug</b>	<b>Sep</b>	<b>Oct</b>	<b>Nov</b>	<b>Dec</b>	<b>YTD Total</b>
Member Months: (1)													
Non-Medicare	(8)	(10)	(8)	(5)	(8)	(3)	(4)	(5)	(1)	(1)			(53)
Medicare Basic	(30)	(42)	(44)	(26)	(59)	(48)	(22)	(28)	(22)	(12)			(333)
Medicare Basic Plus	(5)	(6)	(4)	(4)	(3)	(3)	(3)	(2)	(1)	(2)			(33)
Total Membership	(43)	(58)	(56)	(35)	(70)	(54)	(29)	(35)	(24)	(15)	-	-	(419)
PMPM Administrative Expense (2)	5,523	3,059	5,300	3,388	(365)	5,732	641	454	1,026	1,143			\$25,900
Variable Administrative Expense (3)	(6,292)	(1,522)	(6,075)	(10,586)	(6,867)	(11,081)	(6,876)	(6,692)	(9,208)	(6,899)			(\$72,096)
Salary and Benefits Expense (4)	(12,713)	(1,110)	(643)	11,096	(1,030)	(677)	(1,366)	(55)	(1,950)	(2,059)			(\$10,507)
RX Benefit Management Fees	(683)	(1,021)	(739)	(838)	(792)	(1,216)	(868)	160	(866)	(763)			(\$7,626)
Miscellaneous Expense (5)	(4,267)	2,197	(5,371)	(24)	24	1,866	(23,820)	16,341	(2,555)	(8,539)			(\$24,148)
Professional Fees (6)	(11,875)	(735)	(20,593)	(10,851)	(14,366)	(13,571)	(28,476)	13,524	(13,409)	(13,903)			(\$114,256)
<b>Total Variance Expenses</b>	<b>(\$30,308)</b>	<b>\$868</b>	<b>(\$28,122)</b>	<b>(\$7,814)</b>	<b>(\$23,396)</b>	<b>(\$18,947)</b>	<b>(\$60,765)</b>	<b>\$23,731</b>	<b>(\$26,963)</b>	<b>(\$31,019)</b>	<b>\$0</b>	<b>\$0</b>	<b>(\$202,733)</b>

**Washington State Health Insurance Pool  
2019 Financial Performance**

CASH BASIS	Month Ending October 31, 2019			
	Projected	Actual	Variance	% Change
Membership	1,440	1,425	(15)	-1.0%
Avg Premium Receipt PMPM	\$515	\$491	(\$24)	-4.7%
Avg Medical Claim Expense PMPM	\$1,352	\$1,453	(\$101)	7.5%
Avg Pharmacy Claim Expense PMPM	\$718	\$671	\$47	-6.5%
Avg Premium Receipt Less Avg Claim Expense PMPM	(\$1,555)	(\$1,633)	(\$78)	-5.0%
Avg Premium Receipt Less Avg Claim Expense Total	(\$2,239,077)	(\$2,327,025)	(\$87,948)	-3.9%
Variance Due to Changes in Membership			\$24,366	
Variance Due to Changes in Claim Expenses			(\$112,314)	

CASH BASIS	Year-To-Date October 31, 2019			
	Projected	Actual	Variance	% Change
Member Months	14,393	13,974	(419)	-2.9%
Avg Premium Receipt PMPM	\$728	\$716	(\$12)	-1.6%
Avg Medical Claim Expense PMPM	\$1,376	\$1,413	\$37	2.7%
Avg Pharmacy Claim Expense PMPM	\$749	\$760	\$11	1.5%
Avg Premium Receipt Less Avg Claim Expense PMPM	(\$1,397)	(\$1,457)	(\$60)	-4.3%
Avg Premium Receipt Less Avg Claim Expense Total	(\$20,107,580)	(\$20,360,118)	(\$252,538)	-1.3%
Variance Due to Changes in Membership			\$611,066	
Variance Due to Changes in Claim Expenses			(\$863,604)	

INCURRED BASIS	Year-To-Date October 31, 2019	Year-To-Date October 31, 2018
	Actual	Actual - Prior Year
Member Months	13,974	14,323
Avg Premium Income PMPM	\$825	\$645
Avg Medical Claim Expense PMPM (1)	\$1,528	\$1,540
Avg Pharmacy Claim Expense PMPM (2)	\$761	\$779
Avg Premium Receipt Less Avg Claim Expense PMPM	(\$1,464)	(\$1,674)
Avg Premium Receipt Less Avg Claim Expense Total	(\$20,457,936)	(\$23,976,702)

- (1) Incurred medical claims data totals \$21,356,365 which is derived from \$16,149,365 actual paid claims with dates of service between 01-01-19 and 10-31-19 and \$5,207,000 IBNR reserve.  
(2) Incurred pharmacy claims data totals \$10,633,465 which is derived from \$10,074,465 actual paid claims with dates of service between 01-01-19 and 10-31-19 and \$559,000 IBNR reserve.